

# Business White Paper Templates

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white paper template. white papers are amongst the top 10 tactics used by b2b content marketers. if you're not already creating white papers as a part of your content ...

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eight rules for creating great white papers ... • remember to talk about business problems from the reader's perspective, not products from your perspective.

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business documents. what is a white paper? the term white paper is an offshoot ... 3 - how to write a white paper stelzner, 858-748-7800 rev: 2.0

#### **PURDUE OWL: WHITE PAPERS**

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